

GREGG J. PAWLOWSKI, PCC, CLTMC, CCMC



Gregg Pawlowski's passion is to assist faith-based non-profit leaders to fully fund their vision so they can accomplish their God given goals faster. His diverse background is a blend of 33 years of business and non-profit executive leadership experience, leading organizations to higher performance. Combining his passion and experience with being a Professional Certified Coach (PCC), he is uniquely qualified to help leaders and their organizations achieve accelerated fundraising results. He is the founder of BreakThru Fundraising and works with a broad variety of faith-based non-profits across the country, focusing primarily on fundraising and executive leadership development. He also serves as a Leadership Coach at the Terry College of Business MBA and Executive MBA program's at the University of Georgia. Additionally, he has directed the Center for Business Excellence, a Biblical training center, providing "best practices" business and Biblical success principles to start and grow businesses and non-profits for extraordinary impact.

Previously he was the Director of the Dove Children's Hospital Movie Channel a non-profit entertainment ministry. He led the fundraising and implementation of a new movie channel designed specifically to provide clean and uplifting entertainment for hospitalized children around the country. This dedicated "Family Friendly" movie channel provides wholesome feature length entertainment for hospitalized young people. He raised the annual budget that reached over 1,000,000 hospitalized children annually. This revolutionary program successfully competed with the Disney Channel.

Additionally, under his leadership as a sales and marketing executive and consultant, his organizations have delivered high impact results for Fortune 1000 clients in diverse markets, such as Health Care, Financial Services, OEM, Construction, Furniture, Consumer Hard Goods and Technology Business Solutions. Throughout his career, Gregg has directed regional and national sales teams to consistently exceed budget with revenue responsibilities of up to \$75.0 mil annually. He has played a key role in market identification, strategic marketing program design, branding, new business development, training and coaching.

Born in Buffalo, NY, Gregg lives to learn, having attended Rochester Institute of Technology's School of Business, Corporate Coach U, The Career Coach Academy, Leadership Coach Academy, Dream Giver Coach Training (by Dr. Bruce Wilkinson), The Dale Carnegie Course and countless seminars and workshops for personal and business development. He is currently working to achieve his Master Certified Coach (MCC) credential. He has also received his Certified Leadership and Talent Management Coach (CLTMC) certification and Certified Career Management Coach (CCMC) certification from ICF-approved coach training organizations. For pleasure he enjoys reading, remodeling, hiking, camping and spending time with his family. Gregg and his wife are happily married with 6 adult children and 6 grandchildren and reside in Sugar Hill, Georgia.