

## Executive Coaching Opportunities for Impact

In challenging times, establishing consistent funding to meet your short-term needs and for long-term sustainability is harder than ever. Fundraising and development activities aren't the only areas that determine whether an organization is fully funded. Your non-profit success is also dependent upon effective leadership from the executive team throughout your organization. This type of leadership requires a balance of well developed skill sets and execution excellence to meet the demands for increased results. At BreakThru Fundraising, we specialize in helping you achieve your desired results faster. Check out the following opportunities for impact and then contact us for a Free Fundraising Coaching Session to experience the BreakThru difference.

### Fundraising and Development

- Fundraising & Development for Short-Term Needs
- Long-Term Financial Sustainability
- Personal Appeal Presentation
- "Ask" Personalization
- Outcomes Based Evaluations (OBE) / Measuring Success
- Donor Care Strategy
- Funding / Strategic Plan Development
- Events, Grants, Major Donor, Capital Campaigns
- Diversification via 16 Funding Sources

### Self Management

- Time Management
- Work / Life Balance
- Stress Management
- Initiative & Risk Taking
- Learning Agility & Self Development
- Drive For Personal Results
- Adaptability
- Emotional Intelligence
- Mature Confidence
- Career Management
- Ministry / Industry Knowledge
- Seasoned Judgment

### Relationships

- Inspiring Trust
- Impactful Communicating
- Influence / Fostering Open Dialogue
- Interpersonal Skill & Relationship Building
- Teamwork, Team and Volunteer Building
- Ministry "Customer" Focus
- Cross-Cultural Agility
- Cross-Functional Capability
- Networking

### **Board Development**

- Board Development
- Roles & Responsibilities
- Recruiting Board Members
- IRS Regulations & Requirements
- Developing Committees
- Succession Planning

### **Organizational Development**

- Vision, Mission & Values
- Organizational Overview
- Ministry Strategic Plan Development
- Developing 3-Year Financials
- Policies & Procedures
- Marketing / Branding Effectiveness
- Administrative Support Systems
- Database Management

### **Management**

- Delegation & Performance Management
- Project / Process Management
- Managing Change
- Attracting Talent
- Coaching & Developing Talent
- Managing Differences / Conflict Resolution
- Negotiating Solutions

### **Leadership**

- Visionary Leading, Empower, and Inspiring Others
- Approachability & Fostering Openness
- Strategic Thinking & Planning
- Driving Organizational Execution
- Business Acumen
- Integrity, Ethics & Credibility

### **Analytical**

- Problem Analysis & Critical Thinking
- Decision Making
- Innovation
- Business / Financial Acumen / Professional Expertise
- Planning & Organizing